LOCATION AND TIME

Each Institute session will be held downtown close to the loop at a sponsor's location. Sessions will run from 5:00 PM until 8:30 PM, with 5:00 PM to 5:30 PM devoted to informal networking. Formal sessions will start promptly at 5:30 PM.

APPLICATION

Participants are chosen by application, with preference given to members of WBAI and its partnering organizations, ISBA Women and the Law Committee, and the Coalition of Women's Initiatives in Law. A limited number of seats will be open to non-members. Applications for participation are available at **www.wbaillinois.org**

COST

The cost for six sessions and materials is $199 for members of WBAI, ISBA Women and the Law Committee, and the Coalition of Women's Initiatives in Law, and $299 for all other participants. Depending on space availability, individual sessions may be available for $60 per session.

CLE CREDIT

CLE credit is pending.

SCHOLARSHIP SPONSORSHIPS AND ADDITIONAL INFORMATION

If you have questions or would like to sponsor a scholarship, please contact **Sharon Nowakowski** at **SNowakowski@Polsinelli.com or 312-463-6313.**

PROGRAM OVERVIEW

The Women's Bar Association of Illinois is unveiling its first ever Leadership Institute, an innovative six-program series to help women lawyers develop their leadership skills and strengthen their professional networks. From October 2015 through March 2016, participants in the WBAI Leadership Institute will attend six monthly professional development programs. Each session will feature a speaker or a panel discussion, an intimate roundtable session, and an informal dinner with opportunities for networking. We hope you will join us in the inaugural year of the WBAI Leadership Institute.

Andrea S. Kramer
Program Developer and co-author of the book **Breaking Through Bias: Communication Techniques for Women to Succeed at Work** (due May 2016).

"My vision of this Leadership Institute is to create a forum for women lawyers to grow as leaders, empower each other, and demonstrate our collective power. I am proud to have selected Andrea S. Kramer as our program developer. Her career demonstrates what a consummate leader is all about. Andie's ability to empower others is undeniable, and her first-hand experience in overcoming obstacles and rising to the top of our profession is both compelling and instructive. This Institute aims to provide you with the tools and guiding principles to make you the best leader that you can be."

Hon. Jessica A. O'Brien, WBAI President

OUR SPONSORS AS OF PRINTING

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WBAI LEADERSHIP INSTITUTE

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WBAI LEADERSHIP INSTITUTE

INAUGURAL YEAR

Co-Chairs:
Deanna Blair, E. Lynn Grayson
Andrea S. Kramer, Linda K. Myers
Sharon Nowakowski, Starr Rayford
Nidhi Srivastava

LEAVE NO *Woman* BEHIND:

EMPOWERING *through* LEADERSHIP

WBAI President:
Hon. Jessica A. O'Brien

WBAI Executive Director:
Monique Austin

TUESDAY, OCTOBER 13TH, 2015:
PROGRESSIVE KICKOFF

The Progressive Kickoff session will include cocktails and a "progressive dinner." Discussion topics will be assigned to each table and participants will move to different tables throughout dinner. This Kickoff session will allow participants to network with one another and the WBAI Board of Directors. The participants will have an opportunity to express their personal goals to maximize the relevance of the Institute to them.

TUESDAY, NOVEMBER 10, 2015:
OVERCOMING GENDER BIAS AND DEVELOPING INCLUSIVE WORKPLACES

This workshop will help women identify the gender biases they face in their workplaces, and learn how to overcome them as they advance in their careers. This session will also address structural changes that firms, organizations, and companies can make to combat gender bias and provide more inclusive workplaces. Additionally, it will inform and empower senior attorneys in positions to make structural changes, and it will also help junior attorneys understand what metrics to use to evaluate their firm, organization, or company's commitment to fairness and equality.

Hon. Jessica A. O'Brien, WBAI President; Patricia A. Hemingway Hall*, President and CEO of Health Care Services Corporation; Cook County State's Attorney Anita Alvarez; Illinois Lt. Governor Evelyn Sanguinetti

TUESDAY, DECEMBER 8, 2015:
GRIT, PERSEVERANCE, A POSITIVE MINDSET, AND DEVELOPING AS A LEADER

Career success often requires adapting and changing to overcome hurdles. This workshop will address recent studies on the importance of grit and positive mindsets to women's career success. Participants will receive an individual assessment as well as tools and tips to develop and enhance their skills. New non-cognitive skills that are the subject of recent studies will also be discussed to show participants ways in which they can feel more confident as they develop and expand their leadership skills. Mind priming and power posing will be addressed.

MONDAY, JANUARY 11, 2016:
RAINMAKING, MARKETING, AND DEVELOPING YOUR BRAND

One of the biggest challenges women face in the private practice of law is their need to develop their own book of client business. This workshop will offer advice and guidance to junior and senior attorneys alike about ways to develop their legal practices and attract their own clients. This session will feature a panel discussion with senior women attorneys who have developed client business and from in-house counsel who hire outside lawyers. In-house counsel will discuss what they are looking for when they reach out to lawyers. This workshop will include an individual assessment, as well as tools and tips that participants can use to develop and enhance their rainmaking skills. It will also include tips from a professional marketing coach about marketing plans and "to do's" that the participants can apply to their individual practices and personal situations, along with tools needed to develop professional brands.

*WBAI Women of Achievement Awardee

Linda K. Myers*, Partner and Member of Global Management Executive Committee of Kirkland & Ellis LLP and Anne R. Pramaggiore*, President and CEO of ComEd

MONDAY, FEBRUARY 8, 2016:
COMMUNITY INVOLVEMENT, BOARD SERVICE, AND TAKING CONTROL OF YOUR CAREER

This workshop will address two topics. The first is community involvement. Leadership skills are developed through community involvement and non-profit board service. Many attorneys want to serve on non-profit and corporate boards, but are unsure of how to get started. This portion of the workshop will address what is involved in serving on a board: the benefits, the drawbacks, fiduciary responsibilities, and how to go about actually getting involved. Speakers will include experienced board members and professionals that advise people seeking board service. The second topic is about career possibilities for women attorneys. This portion of the workshop will include a panel discussion, featuring attorneys in a wide variety of careers: law firm partners, in-house counsel, government attorneys, an attorney who started her own firm, a solo practitioner, and an attorney involved in business, not law. Participants will learn about the career opportunities available to them.

MONDAY, MARCH 14, 2016:
GENERATIONAL AND GENDER COMMUNICATION DIFFERENCES

This workshop will address two topics. The first is generational differences and the ways in which lawyers from different generations approach the workplace. This topic is particularly timely because in some workplaces, as many as four generations are working side-by-side. It will include case studies and allow time for thoughtful discussions among participants. The second topic will equip participants with the communication techniques they can use to overcome gender tendencies in communication with others. A part of this workshop will focus on advocating for yourself and self-evaluation do's and don'ts.

Illinois Lt. Governor Evelyn Sanguinetti